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## INVESTMENT ADVISORY FEE SCHEDULE

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### Standard Fee Schedule

AUM < \$500,000: 2.25% Annually  
Referral Fee: 1.125% - 1.25% Annually  
Flexibility: Q3 Receives 1.0%

AUM > or = \$500,000: 1.85% Annually  
Referral Fee: 1.00% Annually  
Flexibility: Q3 Receives 0.85%

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As the Soliciting Representative you may choose to waive or reduce your portion of the advisory fee at your discretion. Under such a scenario, Q3's portion of the fee is the minimum portion outlined above.

### Axos Examples

Account Size: \$100,000  
Rep Adjusted Advisory Fee: 1.75%  
Referral Fee: 0.75%

Account Size: \$100,000  
Rep Adjusted Advisory Fee: 2.0%  
Referral Fee: 1.0%

Account Size: \$600,000  
Rep Adjusted Advisory Fee: 1.8%  
Referral Fee: 0.95%

Account Size: \$600,000  
Rep Adjusted Advisory Fee: 1.65%  
Referral Fee: 0.80%

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Advisory fees are collected in arrears, typically 2-3 weeks after the quarter has ended.  
Referral fees are paid out within 10 days of receipt.

Each respective Investment Management Agreement will include detailed advisory and referral fees for each client. Please refer to Q3's ADV for more information.